

APM Terminals Apapa: Company profile

<< Insert name & email address contact person >>

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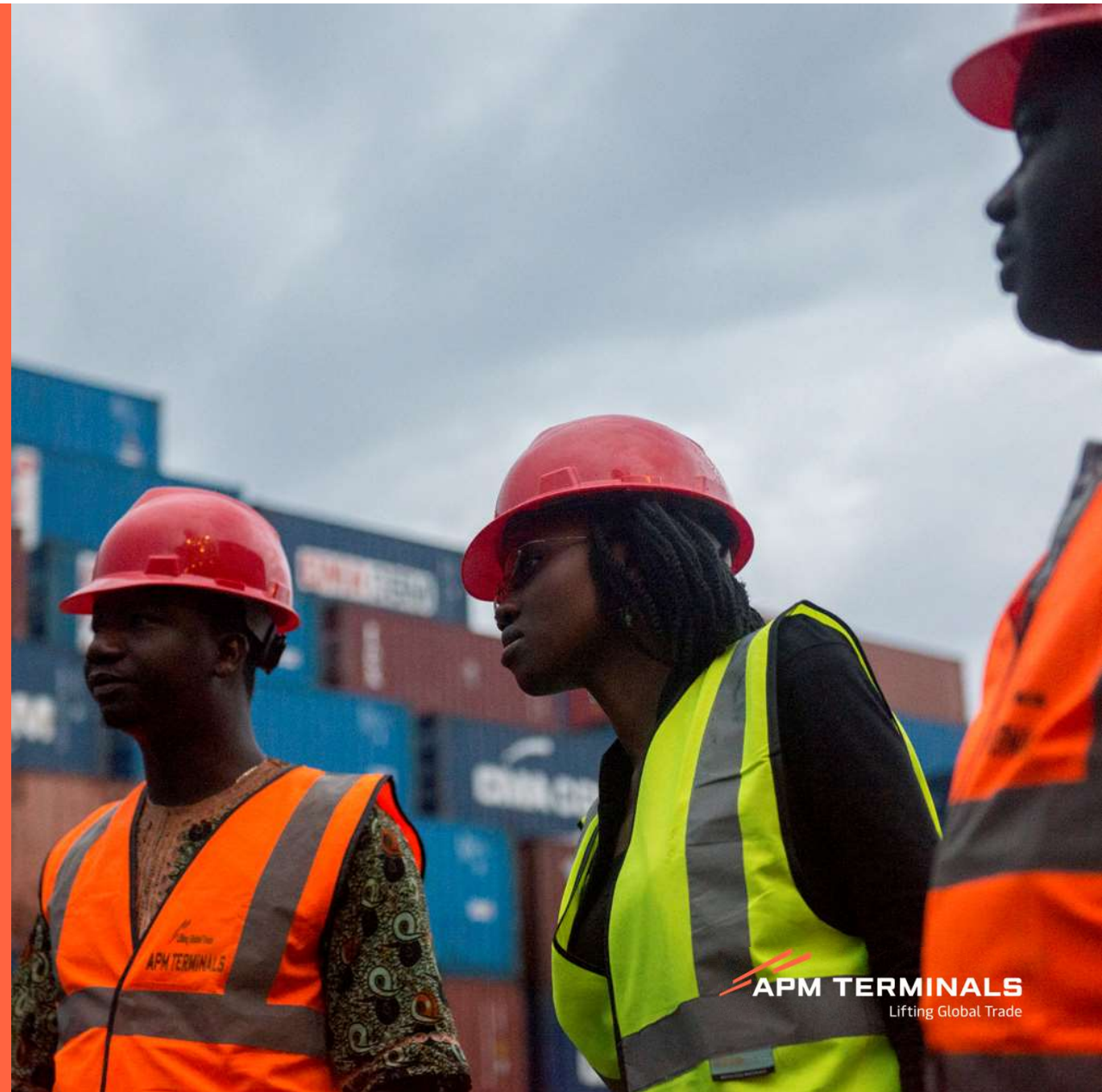
Who we are

APM Terminals Apapa took over the concession at Lagos' Apapa Container Terminal in 2006. In 2011, a USD \$135 million investment was announced for infrastructure and handling equipment, modernization of the terminals IT hardware and software systems and additional capacity.

In 2016, the addition of 4 RTGs increased the total number to 14. In 2020, two new mobile harbour cranes were acquired as part of an investment of USD80 million for the year 2020-2021, bringing the total investment by the company in Apapa since 2006 to USD438million (about N184billion), which is the highest by any private terminal operator in Nigeria, resulting in significant improvements in productivity, with zero waiting times for vessel berthing and a doubling of container volumes.

As Nigeria's largest container terminal, APM Terminals Apapa is a fast-paced, structured organization that is highly data centric, providing our customers with access to information that is required in making effective business decisions.

At APM Terminals Apapa, we understand our position as the gateway to Nigeria's economy and we always seek to make your cargo flow through the terminal as seamless as possible by providing products and services aimed at improving your experience.



What we offer

With various types of cargo being discharged at APM Terminals Apapa daily, we understand our customers' needs and with this knowledge of our customers' business, we have tailored products & services that will suit their business requirements.

With a focus of being a 21st century port terminal that is focused on technological improvements, APM Terminals Apapa has steadily evolved by implementing electronic processes in the day-to-day port activities for its customers resulting in cost & time savings.



Trailer



Pulley Crane



Truck



Container Lifter



Crane Hook



Shipment



Air Freight



Shipping



Loader



Logistics Services



Container Crane



Container



Trucking



Ship



Container Safety



Loader Man



Cargo Ship

At APM Terminals Apapa we have Value Added Products & Services that will optimize & improve your container cargo flow from vessel discharge to its final destination.

1

Vessel Arrival & Container Discharge

- Automated equipment report with the lines
- Yard updates upon discharge

2

2. Cargo In Yard

- VAS for Cargo Visibility (Termview, Track & Trace)
- VAS for Payments (APMT Wallet)
- VAS for Real-Time Cargo Reporting (arrival and delivery mail Auto Notification, Customer/Liner Dashboard)
- VAS for E-Processing (Online TDO)
- Reefer/Cold Storage Facilities

3

3. Cargo Delivery

- Peeling/Pre-Stacking
- Break Bulk & Out Of Gauge(OOG) Handling
- Extra focus on IMDG
- Dynamic delivery

Peeling / pre-stacking

Peeling addresses the problem of retrieving the desired container from a stack, by segregating the containers destined for a large beneficial cargo owner (BCO), or multiple BCOs, who agree to aggregate their containers into a single stack.

Cargo is consolidated in the yard for specific customers (importers, freight forwarders, trucking companies) and available for pick up in one shift. Containers are distributed from top of stack on one truck to the next truck, until all cargo is delivered. This results in significant improvements in cargo pick-up time.



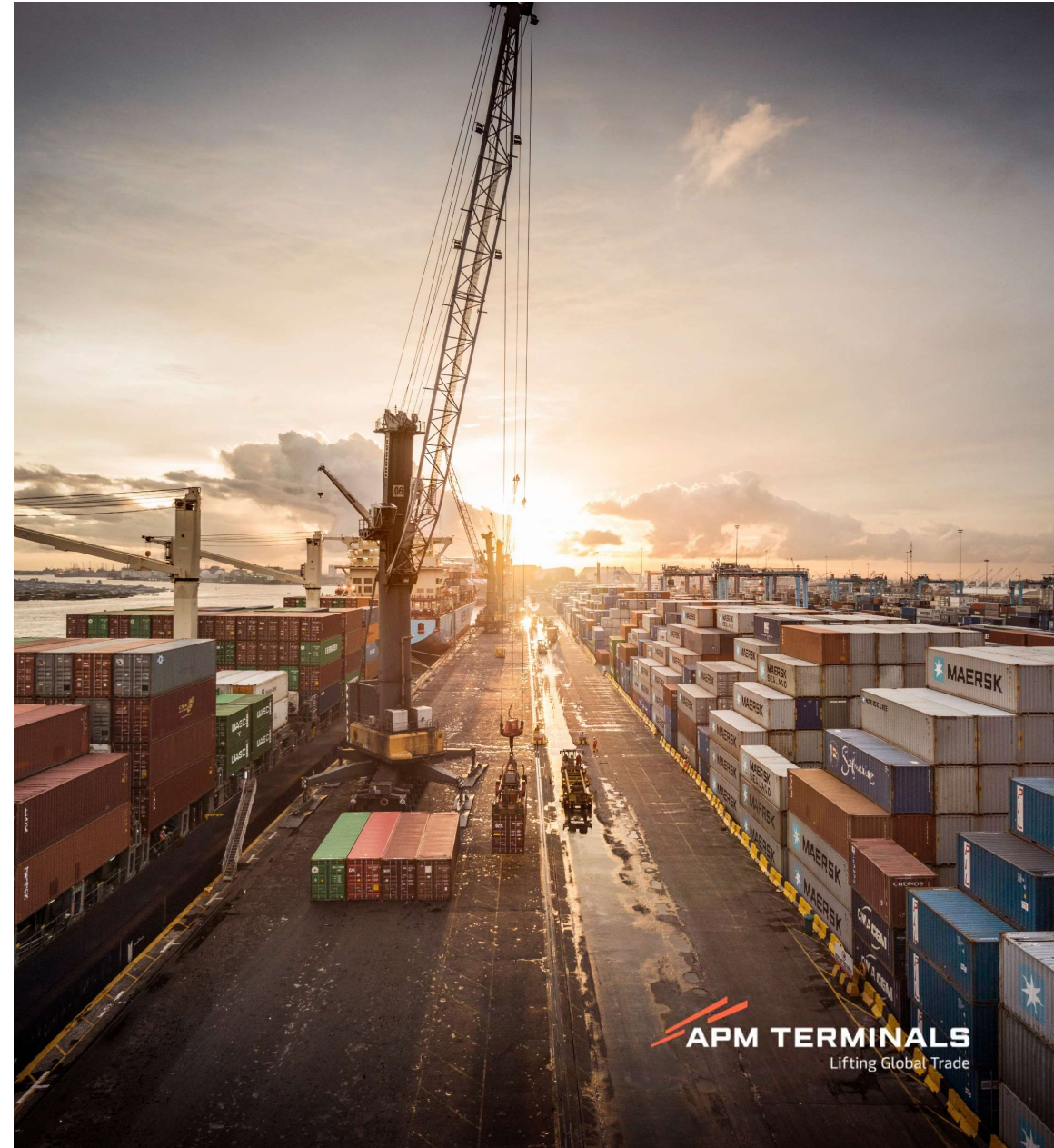
BENEFITS

- Cargo can be delivered to warehouse in one shift
- Faster truck turn time and cargo arrival at customer's destination.
- Reduces cargo waiting time & improves cargo flow
- Process minimizes shuffles



Shipping Line

1. Fixed berthing windows for the lines.
2. Fixed barge slots to lines for empty transfers & import deliveries and ICD transfers
3. Support lines on documentation & delivery (For TBL)
4. Dedicated focus on rail for import deliveries & empties returns
5. Real-time visibility on all transactions
6. Dedicated transactional dashboard to support collaborative & progressive decisions
7. Frequent performance reviews
8. Improve communication & responsiveness to liner challenges
9. Provide a safe & secure environment for liner transactions
10. Improved productivity to promote faster vessel turnaround time
11. Real-time invoicing





Break bulk / Out Of Gauge (OOG) handling

APM Terminals Apapa has a specialist team and equipment ready to load and unload your Out-of-Gauge or Break Bulk Cargo. To ensure your valuable cargo always remains safe, we only use highly trained and experienced operators, and suitable equipment.

Break Bulk/Out OF Gauge significantly exceeds the size and/or weight of a standard container and is therefore handled as non-unitized cargo and normally placed on a bed of flat racks with a large number of lashing points. Break Bulk cargo includes things like equipment, industrial machines etc.



FEATURES

- Fully integrated in normal operations providing a seamless experience
- Flexibility on price scheme for project or volume commitments
- Intermodal infrastructure with immediate access to rail and road.
- Securing & Lashing for safe transportation



TERMVIEW / Track & Trace

Through our TERMVIEW or TRACK&TRACE portal – our customers are able to do a lot more at their fingertips hence leaving you more time to strategize and pay attention to other activities required to improve your business. It also gives you access to real time information on every transaction going with your units.

Enjoy digital services at your comfort and convenience with 24/7 real time information and access with our TERMVIEW platform.



BENEFITS

- Monitor vessel arrival, includes ETA, and BERTH.
- Monitor transactions going on with your units from discharge to examination to gate out and even empty return.
- Raise/rate invoices for your respective units at the comfort of your home or office, using either your computers or smart phones.
- Make payment for your invoices online.
- Request for your excess storage refunds online.





APM Terminals Wallet

APMT Wallet is a prepayment plan that reduces the need for customers to raise invoices. The APMT Wallet system makes deductions from the customer's deposit account with APM Terminals, Apapa per container at gate out. It features an automated daily account and balance statement.

Other available features include self-update for applicable and additional charges on TERMVIEW. This is a great improvement over previous payment procedures as it addresses all payment related challenges.



BENEFITS

- Seamless payment system for customers with routine & huge transactions.
- Transactional & Precise Billing: Payment is charged & deducted from your deposit account per container on each transaction (as soon as container is gated out).
- Eliminates the need for recurring payments and TDO revalidation and wrong rating dates, double payment, over payment, payment on wrong drafts etc.
- Payment is exact hence no excess storage due to overpayment as a result of unpredictability on a transaction.
- Not limited to working hours.
- Excess amounts on the account can be reused for other transactions, unlike the present excess storage which is neither re-usable nor available for use on demand.

Real time cargo reporting

Check the latest status of all your container(s) using our various e-tools to give you real-time update on your units in our yard whilst also providing the data required to make effective & informed decisions on your supply chain.

1

Liner/Customer Dashboard: This provides you with a historical in-depth analysis of your cargo in our terminal. Information such as number of units in the terminal, historical dwell of boxes in the yard & at gate out, number of TDOs generated, units delivered on a weekly basis etc; are shown at a glance.

2

Container Monitoring via Email Notifications: You can also choose to receive a daily email from our Terminal Operating System(TOS) with a summary of the containers that you have in APM Terminals Apapa.





Online TDO

Beat the paperchase with our Online TDO.

Our free ETDO service modernizes the traditional paper-based processes for import deliveries. Our electronic notification streamlines the process between Terminals and Importers or their Agents.

The Online TDO has been successfully implemented to provide customers a convenient way of electronically processing their TDO documents at APM Terminals Apapa resulting in increased efficiency and productivity for all.



BENEFITS

- Time Flexibility: Request & printing of TDO online, anywhere & anytime.
- Convenience: The Online TDO eliminates the need to go to APM Terminals office to print TDOs. All can be done via email & via Termview.
- Cost Savings: Spend less time with online transactions & less cost of travel & waiting.



Dynamic TDO

- With respect to your feedback as part of our commitment to service improvement, we at APM Terminals have rolled out another impressive and faster process of generating TDO with multiple containers on the bill of lading (Dynamic TDO) and a faster process of loading your containers in the yard (Dynamic Delivery).



BENEFITS

- Reduction of Waiting time during TDO generation for BL with multiple containers, as all the containers will be printed on one copy and copies re-printed for the number of containers on that BL
- Reduction of Truck waiting as containers will be loaded based on easy pick from a BL (this means that containers that can be easily loaded from a BL will be selected and loaded on your truck, thereby reducing waiting time for the trucker)
- Reduction of Truck inefficiency because containers free from all impediments (Government agencies hold, payment issue, etc.) on that bill of lading will be selected without delay
- Usual secured TDO. The Dynamic TDO also has a security feature, as it comes with a barcode that will improve the security of the TDO, as well as the transaction time at the gate

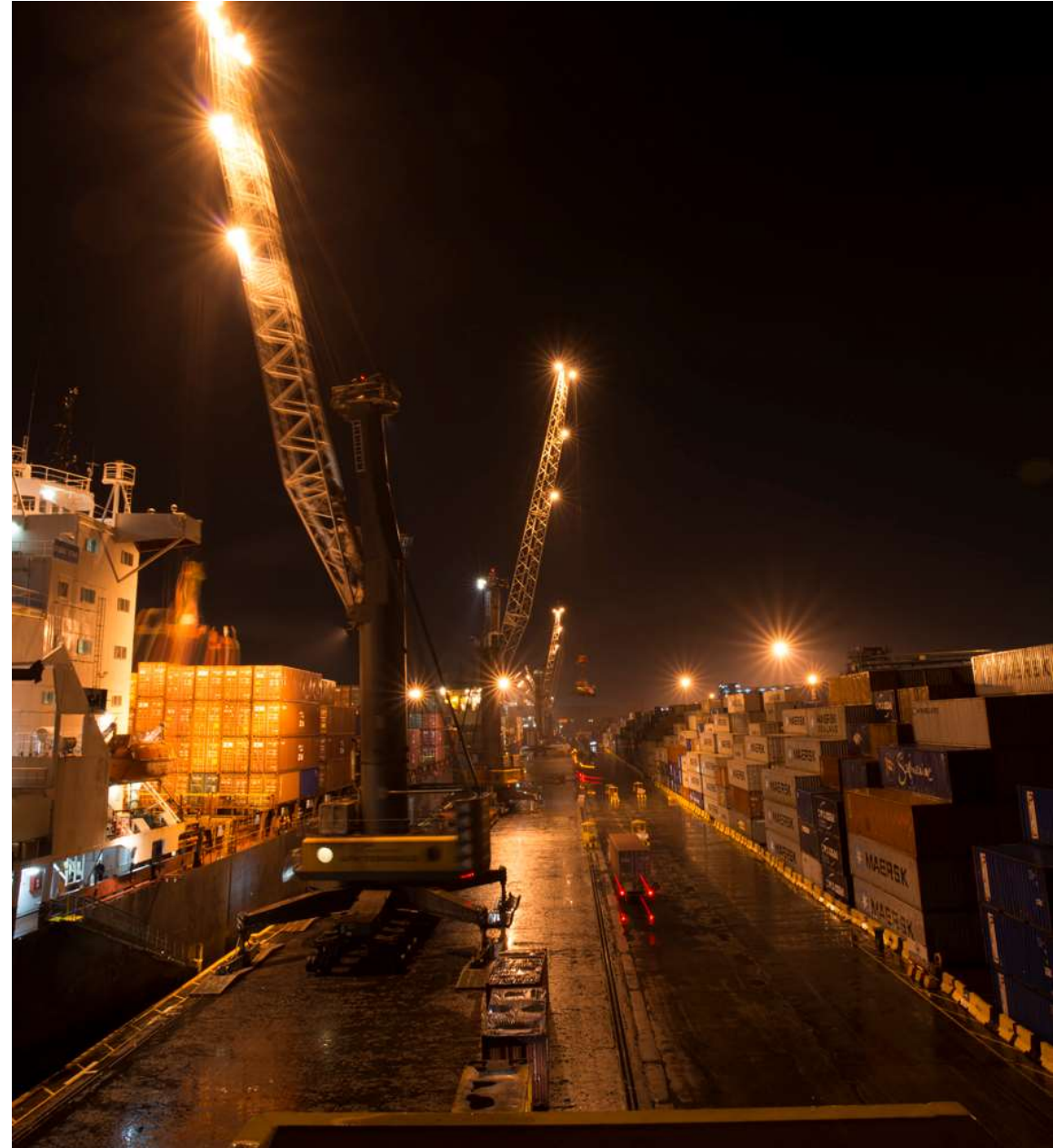
Reefer / cold storage facilities

APM Terminals Apapa is ready to meet the growing demand for year-round access to fruits, vegetables and other foodstuff . We have about 900 reefer plugs, constantly monitored and regulated to ensure goods are preserved at optimum temperature.

APM Terminals' availability of refrigerated facilities and its strategic location as the first port of call in Nigeria ensures deliveries to market are faster and more reliable than ever.

Our experience, along with dedicated customer care and flexible services means that APM Terminals Apapa can meet all your temperature-controlled cargo needs.

We have a 24-hour dedicated reefer desk to meet all demands on refrigerated cargo.





Barge handling services

At APM Terminals Apapa, we offer shipping lines, logistic service providers & shippers an extensive network of inland barge services through 3rd party barge operators all approved by the NPA. This is further enhanced by the provision of dedicated barge berthing space thus fostering barge services that directly connect the Apapa Port Terminal in Lagos with a growing number of strategically located jetties & Inland Container Depots (ICDs) in the Nigerian market.



BENEFITS

- Reduces waiting time to access port as barges arrive port on scheduled visit.
- Cargo availability ahead of the competition.
- Improves customer cargo planning as barge slots are known to customer at least 72 hours earlier to barge arrival.
- Reduces production down time.
- Reduces overall clearing cost.
- Fastest means of cargo delivery especially for extremely urgent cargo.

Rail handling services

APM Terminals Apapa is the only container terminal in Nigeria with a rail link to other parts of the nation. Using our rail service, congestion can be avoided leading to faster turnaround time for cargo. Our rail facilities mean that cargo can be loaded directly onto a train at our terminal to the hinterland.

In 2013, we restored a regular rail service, running three times per week to the inland cities of Kaduna, 730 km (455 miles) and Kano, 960 km (600 miles). In addition to making passenger rail travel from Lagos to Kano faster and safer in 2020, contracted and scheduled freight rail services were for the first time in a decade. In June 2020, two daily connections were introduced to Alagomeji Terminals in Yaba and Ijoko Terminals in Ogun State. Trucks can then be deployed to both locations to collect containers and return empties, which the NRC will convey back to the port.

Rail transport is quick and reliable – free of traffic jams - and is extremely suitable for heavy loads and dangerous transport. One train takes an average of 20 lorries off the road. By using rail transportation from the port, we shall all make freight transport more cost-efficient and also significantly reduce traffic congestion and the negative impact on the environment.





Inland services

APM Terminals Inland Services Nigeria has an inland container terminal (ICT) located in Kano, the commercial centre of northern Nigeria and its second largest city. It is the only ICT to have regular direct train services from Apapa.

Services offered at APMT Kano include:

- Container Freight Station (CFS)/Cross Docking
- Transportation
- Full reefer services
- Stuffing & Destuffing
- Container conversion
- Container/Equipment Sale and Lease
- Cargo Weighing (Verified Gross Mass)
- Cargo manufacturing
- Storage & Warehousing

Our service covers both TBL and non TBL Customers

Why Choose APMT Kano?

- Local reliability with own depots, truck fleet, handling equipment and other assets
- Regional and global coverage through extensive network of ports and inland locations
- Trusted team of experts near you to provide tailored logistic solutions
- Highest standards of safety, transparency and compliance in the industry



For our TBL and Non TBL-Customers

- Quick Delivery, loading and offloading of Containers in the terminal.
- Fast positioning of Cargo for examination.
- Large Terminal Capacity/space for handling of containers and trucks
- Spare space to accommodate waiting trucks
- Additional warehouse for storage of exportable commodities
- Onsite Engineering Team
- Extra service to customers, example compilation of customers invoices to ease bulk payment
- Automated system for invoicing and tracking of containers.
- One payment method: Customer pays Apapa THC and Kano service charge after container arrive Kano, this facilitates quick loading of containers at the port
- Terminal location gives us better accessibility because of less traffic and congestion
- Time of opening and closing of the terminal is flexible for customers
- Quick transire processing which is done anytime customers visit the terminal
- Non editable invoicing system (secured from manipulation)
- Cordial Customer service relationship and team
- Secured environment
- Provision of Haulage services
- Provision of barge services
- Zero shipping line detention and demurrage after empty drop-off in APMT Kano
- Provides Insurance coverage for all in transit TBL units
- TDO generated for TBL unit without Line delivery Order until arrival in Kano

Thank you!

We are here to serve you

APM Terminals Apapa



Want to know more? Visit
www.apmterminals.com/apapa

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Lifting Global Trade