

27th May 2021

National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai 400 051 Scrip Name: GPPL	BSE Limited 14 th Floor, P J Towers, Dalal Street, Fort, Mumbai 400 001 Scrip Code: 533248
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Dear Madam/ Sir,

Sub: Submission of Analysts/ Investor Presentation

Kindly find enclosed the Analyst/ Investor Presentation regarding the Standalone and Consolidated Audited financial results of Gujarat Pipavav Port Limited ('the Company') for the Quarter and Year ended 31st March 2021, for reference please.

The Presentation is being made through a Conference call tomorrow 28th May 2021 at 10.00 AM and it is also being made available on the Company's website www.pipavav.com

Thank you,

Yours truly,

For Gujarat Pipavav Port Limited

Manish Agnihotri
Company Secretary & Compliance Officer



Gujarat Pipavav Port Limited Result Review Q4 and FY 2020-21

28th May 2021

Disclaimer

Statements in this presentation describing the Company's objectives, projections, estimates, expectations may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand / supply and price conditions in the markets in which the Company operates, changes in Government regulations, tax laws and other statutes and incidental factors

Agenda

Key Updates

Volume Development

Financials – Profit and Loss Statement

Key Updates – Quarter Ended Mar 31, 2021

Q4 March '21 Vs Q4 March '20

- Lower Exim Container Volume due to congestion at Far-East Ports
- Higher Coal and Minerals volume
- Lower LPG volume partially set-off by higher Non-LPG volume
- Incremental RORO volume on lower base

- Revenue grew by 19% mainly driven by higher Bulk volume.
- EBITDA higher by 15% and EBIT higher by 17%
- EBITDA Margin at 60% lower by ~200 bps; Cargo Mix and Maintenance dredging expenses

- Net profit higher by 38%

CONTAINER (TEUs)

195,236
(-1%)

DRY BULK (MT)

1,028,977
(+150%)

LIQUID (MT)

161,719
(-16%)

RORO (UNITS)

4,858
(+79%)

REVENUE

1,934 Mn
(+19%)

EBITDA

1,156 Mn
(+15%)

EBIT

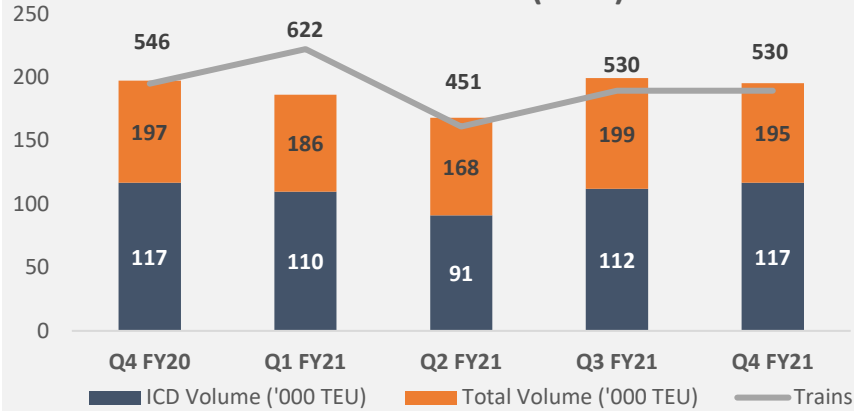
915 Mn
(+17%)

NET PROFIT

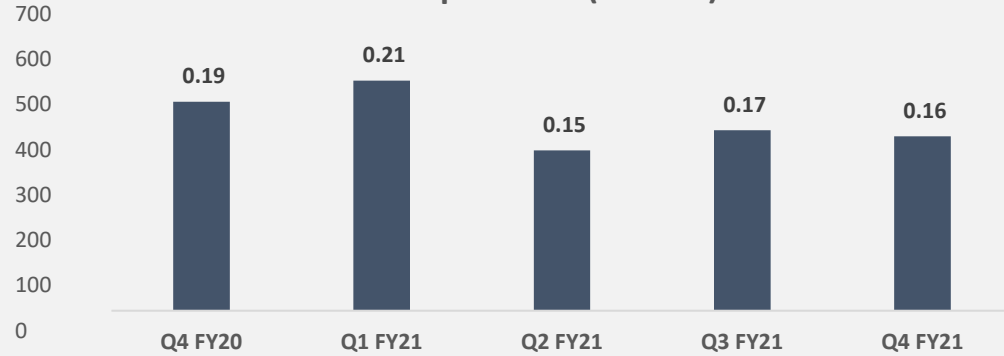
654 Mn
(+38%)

Volume Development

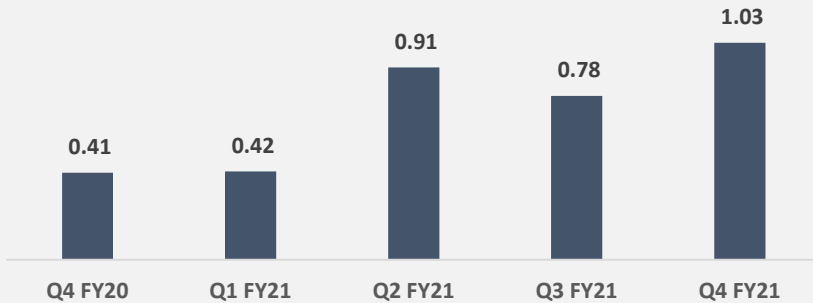
Container TEU (000s)



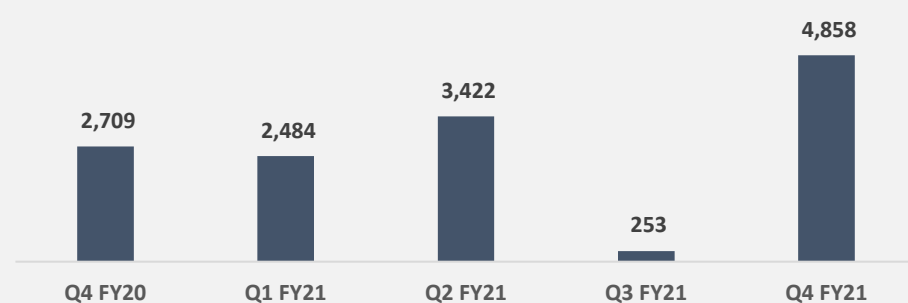
Liquid - MT (Million)



Dry Bulk Volume - MT (Million)



RoRo – Units



Financials - Profit and Loss Statement

INR Million

Particulars	Quarter ended					Year ended		
	Mar-21	Dec-20	%	Mar-20	%	Mar-21	Mar-20	%
Income								
Net Sales / Income from Operations	1,785	1,861	-4%	1,510	18%	6,836	6,863	0%
Other Operating Income	149	123	21%	109	36%	499	490	2%
Total Income	1,934	1,984	-3%	1,619	19%	7,335	7,354	0%
Expenditure								
Operating Expenses	332	385	-14%	254	31%	1,375	1,271	8%
Employee benefits expense	168	187	-10%	141	19%	672	567	18%
Other Expenses	278	311	-11%	220	26%	1,067	1,050	2%
Total Expenditure	779	884	-12%	615	27%	3,113	2,888	8%
EBITDA	1,156	1,100	5%	1,004	15%	4,221	4,466	-5%
%	60%	55%		62%		58%	61%	
Depreciation	335	333	1%	338	-1%	1,335	1,315	2%
Profit before Other Income, Finance	821	768	7%	666	23%	2,887	3,152	-8%
Cost and Exceptional Items								
Add: Other Income	94	84	12%	118	-20%	442	509	-13%
Less: Finance Cost	15	15	3%	20	-23%	63	74	-14%
Profit Before Tax	900	837	8%	764	18%	3,266	3,587	-9%
Tax Expense	248	294	-16%	285	-13%	1,082	663	63%
Other comprehensive income, net of tax	2	-	-	-7	-	-3	-13	-
Net Profit	654	543	20%	472	38%	2,181	2,911	-25%

Lifting Global Trade.

APM TERMINALS

Thank you